

What This Category Covers - Health & Safety

Health and Safety (non-PPE) includes a wide range of products that help organisations maintain safe, compliant, and well-managed workplaces. These are practical items that support accident prevention, incident response, and everyday readiness. The category is intentionally broad so dealers can offer a more complete workplace solution and meet the expectations of modern organisations that want to protect their teams in simple, effective ways.

This category is not about specialist technical equipment or PPE. It is about the everyday safety essentials that workplaces rely on to reduce risks, respond to incidents, and create environments where people feel safe and supported.

Examples of what sits within this category

Health and Safety (non-PPE) covers a wide range of product types. Grouping them into themes helps dealers understand the breadth of the category and the opportunities within it.

First aid and incident response

Products that help workplaces respond quickly and effectively to minor injuries or unexpected events.

- first aid kits and refill components
- plasters, dressings, tapes, and bandages
- eyewash bottles and stations
- burn care products
- emergency blankets
- sharps disposal containers

These are everyday essentials that workplaces must keep stocked and ready.

Spill control and containment

Items that help prevent slips, manage leaks, and maintain safe working conditions.

- spill kits for oils, chemicals, and general liquids
- absorbent pads, rolls, and granules
- containment trays and drip mats
- wet floor signs and barriers

These products help organisations manage risks before they escalate.

Safety signage and communication

Clear, visible information that helps people navigate spaces safely and understand hazards.

- hazard and warning signs
- fire safety signage
- directional and instructional signs
- floor markings and tapes
- inspection tags and status indicators

Signage is one of the simplest and most effective ways to improve workplace safety.

Fire safety basics

Practical items that support fire readiness and compliance.

- fire extinguishers
- fire blankets
- smoke and heat alarms
- fire logbooks and inspection tools

These products help workplaces meet basic safety standards and respond appropriately in emergencies.

Accident prevention and workplace organisation

Products that reduce everyday risks and help maintain orderly, safe environments.

- anti-slip mats and floor protection
- cable management solutions
- corner guards and bump protection
- doorstops and wedges
- safety mirrors

These items help prevent common workplace accidents.

Monitoring and environmental safety

Simple tools that help workplaces monitor conditions and maintain safe environments.

- thermometers
- CO₂ monitors
- air quality indicators
- humidity and temperature gauges

These products support comfort, compliance, and risk management.

A broad category

Health and Safety (non-PPE) is intentionally broad because safety touches every part of a workplace. Different environments have different risks, and organisations need a flexible range of products to stay prepared, compliant, and confident.

Dealers can use this category to offer:

- everyday essentials that support safe working
- products that help prevent accidents and incidents
- items that support compliance and inspections
- solutions that help workplaces respond quickly to unexpected events
- practical additions that complement cleaning, facilities, and maintenance ranges

This breadth allows dealers to build a more complete workplace offering without needing specialist technical knowledge.

Where these products are typically used

Health and Safety products are relevant across almost every type of workplace. Common environments include:

- offices and corporate spaces
- warehouses and distribution centres
- manufacturing and engineering
- education settings
- hospitality and leisure
- healthcare and care environments
- retail
- public sector buildings
- hybrid and flexible working spaces

This helps dealers see that the category is not limited to high-risk environments. It has broad relevance and can be adapted to suit different workplace cultures and needs.

How this category fits into workplace provision

Health and Safety products often sit alongside cleaning, facilities, and maintenance supplies. They help create workplaces that are safe, compliant, and prepared for everyday risks. Many organisations now view these products as part of their core operational standards rather than optional extras.

Dealers can use this category to support customers who want to:

- meet compliance requirements
- reduce accidents and incidents
- improve workplace readiness
- modernise their facilities
- create safer environments for staff and visitors
- ensure essential items are always available when needed

These products are simple additions that make a noticeable difference to how workplaces operate.

How dealers can think about this category

This category works best when viewed as part of a wider approach to workplace safety and readiness. Dealers do not need specialist expertise to sell these products. Instead, it helps to think about:

- everyday items that help prevent accidents
- products that workplaces must keep stocked
- simple essentials that support compliance
- items that help people feel safe and confident
- practical additions that complement existing categories

This mindset helps dealers see the opportunity clearly and talk confidently about products that are essential in modern workplaces.

Key takeaway

Health and Safety (non-PPE) is a broad, practical category that helps dealers offer a more complete workplace solution. It covers everyday essentials that support safety, compliance, and preparedness, and reflects the expectations of modern organisations that want to protect their teams and maintain well-run environments.