



# THE LEADERS OF THE FUTURE

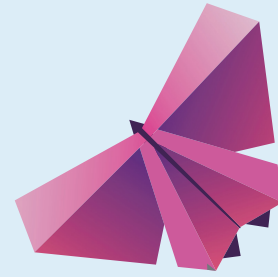
A YOUNG MANAGERS' CONFERENCE



**TUESDAY 29 APRIL 2014**

ASTON CONFERENCE CENTRE  
ASTON UNIVERSITY CAMPUS  
BIRMINGHAM, B4 7ET

# INTRODUCTION



The office products industry has changed dramatically during the last 20 years in almost every part of the supply chain. Most of these changes have evolved through entrepreneurs who have had a vision, developed an idea or concept, created or acquired a company and taken it to market.

But where are the next generation of entrepreneurs and directors of the future? The industry needs to find, develop and invest in this talent if it is to thrive.

BOSS will be running a one day “Leaders of the Future” event on Tuesday 29 April at Aston Conference Centre Meeting Suites, Aston University Campus, Birmingham.

A fantastic array of inspirational young leaders/entrepreneurs who are making waves in the OP industry are lined up to share their success stories and discuss how they see the industry developing over the next five years.

We will be tasking delegates to predict the way forward for the industry - what major hurdles must be overcome to ensure success and how do we get there? A raft of top industry names will also be on hand to offer advice and guidance to attendees.

## The speakers include:

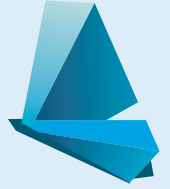
- Aidan Doyle, Managing Director, Staples Advantage UK & Ireland
- Phil Jones, Managing Director, Brother
- Alan Ball, Chief Executive, Spicers
- Jules Quinn, Managing Director, The TeaShed
- Victoria Arnold, Entrepreneur & Founder, Desk Union
- Emily Jones, Divisional Manager for Closed Loop, office2office
- Michael Gardner, Chief Executive, BOSS Federation

The cost for this one day event is £50 + VAT, including a buffet lunch.

# PROGRAMME

<b>9.30</b>	Registration
<b>10.00</b>	Conference welcome - Michael Gardner, BOSS Federation
<b>10.15</b>	The challenges facing the industry - Alan Ball, Spicers
<b>10.45</b>	The way forward - Aidan Doyle, Staples Advantage
<b>11.15</b>	Coffee
<b>11.30</b>	Think like a CEO - Phil Jones, Brother
<b>12.00</b>	Diversification, delivering success through innovation - Emily Jones, office2office
<b>12.30</b>	Lunch
<b>2.00</b>	From office tea girl to tea entrepreneur - Jules Quinn, The TeaShed
<b>2.30</b>	Bridging the gap between the old and the new entrepreneurs - Victoria Arnold, Desk Union
<b>3.00</b>	Coffee
<b>3.15</b>	Interactive session - Break the mould, change the world
<b>4.45</b>	Conference close - Michael Gardner, BOSS Federation

# SPEAKERS



**Aidan Doyle**

Aidan is Managing Director of Staples Advantage in the UK and Ireland. He has held a variety of managerial positions in sales and product management, including MD of an industrial product company and has also spent time working in Europe. He joined Staples four years ago as MD of the Irish business, before becoming MD of both Staples Advantage UK and Ireland.



**Jules Quinn**

Jules Quinn, 26, is Managing Director of The TeaShed; a multi award winning and design-led tea company based in Newcastle. After nearly three years in business, The TeaShed has seen rapid growth with its products sold across Europe, Asia and the US.



**Victoria Arnold**

Victoria Arnold, 29, is the founder of Desk Union, a collaborative work environment scheme. She won the "Best Young Business 2012" award from the Association of Scottish Businesswomen. Desk Union is her second online venture, the first being Homestayfriend, a service offering short-term homestay accommodation for international students, interns and those travelling on business. Victoria is also a mentor for the Power of Youth Scotland which bridges the gap between the entrepreneurs of the present and future.



### **Emily Jones**

Emily joined office2office in 2003 and was responsible for managing their European Office Supplies Alliance. Since then Emily has held a number of roles and is currently Divisional Manager for Closed Loop and Document Management Services. Closed Loop is a solution that ensures 100% of recovered paper from Banner customers' sites is recycled.



### **Phil Jones**

Phil Jones is Head of the UK arm of multi-national Information & Communication Technology brand Brother. Phil is responsible for all aspects of this £100M+ PA business, with a particular focus on personal and business excellence, leadership and innovation.



### **Alan Ball**

Alan has been Chief Executive of Spicers since Better Capital acquired the wholesaler in 2011. Before joining Spicers in 2009 he was Executive Director for BSS Group, PTS, and was also Managing Director at Wolseley for four years. Earlier in his career he held various managing director roles with GE and FKI over a period of 10 years. He is the current BOSS Chairman.



### **Michael Gardner**

Michael is CEO of the BOSS Federation and has held a variety of Board positions within the Office Products and Printing industries before becoming CEO of the BOSS Federation in 2007. Not so young anymore Michael has been party to the major changes impacting the industry over the last 25 years and looks forward to the new challenges ahead.

Register now to reserve your place at

# THE LEADERS OF THE FUTURE

## A YOUNG MANAGERS' CONFERENCE

### THREE EASY WAYS TO BOOK

☐ Cheque ☐ Credit Card ☐ Invoice (please tick method of payment)

Please complete and return this form together with payment to Sophie Bowyer,  
BOSS Federation, 19 Hooper Street, London, E1 8BU or fax to 020 7915 8414.  
Alternatively, call Sophie on 020 7915 8320 or email [sophie@bossfederation.co.uk](mailto:sophie@bossfederation.co.uk)

### Forum Fee £50 +VAT per delegate

1. Delegate Name: \_\_\_\_\_  
Job Title: \_\_\_\_\_  
Organisation: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_ Postcode: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Email: \_\_\_\_\_
2. Delegate Name: \_\_\_\_\_  
Job Title: \_\_\_\_\_  
Organisation: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_ Postcode: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Email: \_\_\_\_\_

I enclose a cheque for £ \_\_\_\_\_ made payable to BOSS Federation.  
(A VAT receipt will be sent to you)

☐ Please charge my Visa/Mastercard with the sum of £ \_\_\_\_\_

Card Number:

Expiry:     Security Code:

Card Holder Name: \_\_\_\_\_

Card Holder Address: \_\_\_\_\_

Card Holder Signature: \_\_\_\_\_