

We invited **ACCO Brands** to share their perspective on the **Furniture & Ergonomic** category.

As part of this Knowledge Hub feature, we posed a series of questions to ACCO Brands who offered insight and experience from within the sector.

For further information, or to discuss any of the points raised in this feature, you can view their company directory here: [ACCO Brands](#)

Market Insights & Trends

Emerging Trends & Popular Styles

- Compact adjustable solutions, perfect for small home offices flagged in DSE reviews.
- Sustainable design, aligning with procurement policies and assessment-led equipment lifecycles.
- Movement-friendly ergonomics, such as sit-stand options recommended by assessments to prevent static posture risks.

Hybrid Working & Opportunity

Hybrid working means employees need ergonomic setups in two locations. This drives demand for affordable, portable, and easy-to-install solutions. Dealers can sell to both companies (bulk supply for staff) and individuals (self-purchase for home).

Employers must conduct assessments covering all work environments (office and home) and supply any equipment needed.

Dealers can tap into this demand by offering hybrid-ready ergonomic packages tailored to assessment outcomes.

Growth Outlook

Steady growth in home-office ergonomic solutions, as more employers fulfil DSE obligations for hybrid staff.

Rising demand for integrated ergonomic compliance services: assessment support plus gear supply. Tenders increasingly require sustainability and ergonomic compliance, pushing Leitz Ergo (certified, modular, recyclable) into a favourable position.